

Timeline

Ideal timeline to select a service provider and begin transition

21 MONTHS OUT

- » Poll residents
- » Determine most important features necessary in potential builk agreement

14 MONTHS OUT

» Contract negotiations with top two vendors

12 MONTHS OUT

- » Communicate selected partner to residents and notify of upcoming construction process
- » Begin construction

2 MONTHS OUT

- » Installation and activation
- » Resident is proficient in using services

POST-LIVE DATE

- » Maintenance as usual
- » Regular communication to residents

24 MONTHS OUT

- » Build committee or select designated board members to head solicitation process of new broadband provider
- » Begin conducting research on new broadband provider options
- » Review current contract. When does it expire? Are there non-renewal elements to consider?

18 MONTHS OUT

- » Collect and evaluate proposals
- » Presentations from vendors

13 MONTHS OUT

- » Contract signed with selected partner
- » Estimated schedule received

3 MONTHS OUT

- » Marketing process begins
- » Resident learns details on products and services available
- » Resident schedules installation

LIVE DATE

» All residents have had installation opportunity and are actively using services